



## Quaker Chemical Shines as a Front to Back Supplier for the Tube and Pipe Industry at FABTECH

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CONSHOHOCKEN, Pa., Nov. 15, 2013 /PRNewswire/ -- In the rapidly changing tube and pipe industry, unique challenges and opportunities present themselves in new materials, new technologies and new global markets. One specific challenge that tube producers face is the prevention of corrosion. Some fabricators rely on metalworking fluids to provide both in-process and final corrosion protection, while others use a final process to apply short to long-term corrosion preventives. This is where Quaker Chemical Corporation (NYSE:KWR) introduces its flexible coating, QUAKERCOAT® 036 UV, along with its dedicated tube and pipe expertise.

(Logo: <http://photos.prnewswire.com/prnh/20120910/PH70044LOGO>)

QUAKERCOAT® 036 UV was offered as a solution to a tube and pipe producer struggling with premature corrosion. Quaker, a supplier of process fluids and coatings, helped the manufacturer identify process issues where heavy mill oil was found on incoming steel, thus impacting coating adhesion and residual coolant on the pipes from the washing process. QUAKERCOAT® 036 UV offered flexibility and increased corrosion protection which resulted in a positive impact on its customers' business and operations.

This November 18<sup>th</sup> to the 21<sup>st</sup>, Quaker plans to attend FABTECH 2013 in Chicago. Its booth, located in the McCormick Place (Booth S4843), will showcase Quaker's "front-to-back" approach in helping customers solve complex process challenges while maximizing productivity and quality.

Quaker's "front-to-back" portfolio of products and processes differentiates Quaker. Leveraging this expertise and technology with global resources, Quaker provides custom solutions at the local level. On the front end, Quaker's leading position in process fluids and specialty lubricants for steel mills provides benefits in the applications of fire-resistant hydraulic fluids, specialty greases and hot forming and rolling lubricants for seamless pipe production. For welded tube processes, its corrosion preventives applied on incoming coiled substrate help optimize subsequent tube-forming operations by minimizing rust formation. Further downstream, Quaker leads the way with innovative metalworking fluids for higher performing pipe-threading applications and stringent finishing operations. At the back end, the coatings—including environmentally friendly solvent-based coatings, fast-drying, low-VOC, water-based coatings and UV coatings—can be customized to meet increasing market performance demands.

"Because every plant and every project we serve is unique, our experience varies incredibly," comments Susan Conley, Tube and Pipe Product Manager. "Our Quaker Associates have the experience in many facets of tube and pipe manufacturing, and we don't stop there. We are always ready to challenge the limits of our knowledge, and expand our own products."

Quaker is a global provider of metalworking fluids and customized coatings with manufacturing and R&D facilities in 19 countries and 29 locations. Visit [www.quakerchem.com](http://www.quakerchem.com) to see the full product offerings.

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### About Quaker Chemical Corporation:

*Quaker Chemical Corporation is a leading global provider of process fluids, chemical specialties, services, and technical expertise to a wide range of industries, including steel, aluminum, automotive, mining, aerospace, tube and pipe, cans and others. For nearly 100 years, Quaker has helped customers around the world achieve production efficiency, improve product quality, and lower costs through a combination of innovative technology, process knowledge, and customized services. Headquartered in Conshohocken, Pennsylvania, USA, Quaker serves businesses worldwide with a network of dedicated and experienced professionals whose mission is to make a difference. Visit [www.quakerchem.com](http://www.quakerchem.com) to learn more.*

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