UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

July 29, 2013

## Date of Report (Date of earliest event reported)

## **QUAKER CHEMICAL CORPORATION**

(Exact name of Registrant as specified in its charter)

Commission File Number 001-12019

**PENNSYLVANIA** (State or other jurisdiction of incorporation or organization) No. 23-0993790 (I.R.S. Employer Identification No.)

One Quaker Park 901 E. Hector Street Conshohocken, Pennsylvania 19428 (Address of principal executive offices) (Zip Code)

(610) 832-4000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## INFORMATION TO BE INCLUDED IN THE REPORT

### Item 2.02. Results of Operations and Financial Condition.

On July 29, 2013, Quaker Chemical Corporation announced its results of operations for the second quarter ended June 30, 2013, in a press release, the text of which is included as Exhibit 99.1 hereto. Supplemental information related to the same period is also included as Exhibit 99.2 hereto.

## Item 9.01. Financial Statements and Exhibits.

The following exhibits are included as part of this report:

<u>Exhibit No.</u> 99.1	Press Release of Quaker Chemical Corporation dated July 29, 2013.
99.2	Supplemental information related to second quarter ended June 30, 2013.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> QUAKER CHEMICAL CORPORATION Registrant

By: /s/ Margaret m. loebl Margaret M. Loebl Vice President, Chief Financial Officer and Treasurer

Date: July 29, 2013



Contact: Margaret M. Loebl Vice President, Chief Financial Officer & Treasurer loeblm@quakerchem.com T. 610.832.4160

For Release: Immediate

### QUAKER CHEMICAL ANNOUNCES SECOND QUARTER 2013 RESULTS

- Net sales up 5% from second quarter of 2012
- Net operating cash flow of \$16 million in the quarter

#### July 29, 2013

CONSHOHOCKEN, PA – Quaker Chemical Corporation (NYSE: KWR) today announced net sales of \$184.8 million for the second quarter of 2013, up approximately 5% compared to the second quarter of 2012 net sales of \$176.8 million. Earnings per diluted share for the second quarter of 2013 were \$1.22 compared to \$0.85 for the second quarter of 2012, with non-GAAP earnings per diluted share increasing to \$1.00 for the second quarter of 2013 from \$0.90 in the second quarter of 2012. See Non-GAAP Measures section below. For the first six months of 2013, the Company reported net sales of \$361.0 million, up approximately 2% compared to the first six months of 2012 net sales of \$354.4 million. Earnings per diluted share for the first six months of 2013 were \$2.26 compared to earnings per diluted share of \$1.80 for the first six months of 2012, with non-GAAP earnings per diluted share increasing to \$1.96 for the first six months of 2013 from \$1.81 in the first six months of 2012. See Non-GAAP Measures section below.

Michael F. Barry, Chairman, Chief Executive Officer and President, commented, "We are pleased to report solid results in the second quarter given the challenging global economic environment. Our market share gains and acquisitions have helped us to grow despite weak conditions in numerous parts of the world, especially in Europe."

Mr. Barry concluded, "Going forward, we believe we will continue to face challenging market conditions around the world with Europe continuing to be the most pronounced. In addition, we do expect some of our raw material prices to increase in the second half of the year. However, we remain optimistic about our future and expect 2013 to be another good year for Quaker."

#### Second Quarter of 2013 Summary

Net sales for the second quarter of 2013 were \$184.8 million, an increase of approximately 5% from net sales of \$176.8 million in the second quarter of 2012. Product volumes, including acquisitions, increased revenues by approximately 6%, which was partially offset by a decrease of less than 1% due to selling and price mix. The impact on net sales due to foreign exchange rate translation was relatively consistent between the second quarter of 2013 and the second quarter of 2012.

Gross profit increased approximately \$6.7 million, or approximately 11%, from the second quarter of 2012. The increase in gross profit was primarily driven by an improvement in gross margin to 36.4% from 34.3% in the second quarter of 2012 and 35.5% in the first quarter of 2013. The increase in gross margin reflects that the Company's product margins have returned to more acceptable levels.

Quaker Chemical Corporation One Quaker Park, 901 E. Hector Street, Conshohocken, PA 19428-2380 USA P: 610.832.4000 F: 610.832.8682 quakerchem.com



Selling, general and administrative expenses ("SG&A") increased \$3.9 million, or approximately 9%, from the second quarter of 2012, primarily due to increased costs related to acquisitions, higher incentive compensation and higher selling, inflationary and other labor related costs. Included in SG&A for the second quarter of 2013 was an expense of approximately \$0.4 million, or \$0.02 per diluted share, which related to actions taken to streamline the costs of certain business operations. Included in the second quarter of 2012 were charges of \$1.2 million, or \$0.06 per diluted share, associated with the bankruptcies of certain U.S. customers and \$0.6 million, or \$0.03 per diluted share, related to the transition of the Company's CFO.

Other income for the second quarter of 2013 included a refund of \$2.5 million, or \$0.14 per diluted share, related to excise taxes paid on certain mineral oil sales, which was partially offset by an increase in the fair value of an acquisition's earnout liability of \$0.7 million, or \$0.03 per diluted share. Also, there were lower foreign exchange rate translation losses in the second quarter of 2013 compared to the second quarter of 2012, contributing to the increase in other income.

The decrease in interest expense was due to lower average borrowings and lower interest rates experienced in the second quarter of 2013 as compared to the second quarter of 2012.

The increase in equity in net income of associated companies from the second quarter of 2012 was primarily due to higher earnings related to the Company's equity interest in a captive insurance company. Earnings from this affiliate were \$1.7 million, or \$0.13 per diluted share, in the second quarter of 2013 compared to \$0.6 million, or \$0.04 per diluted share, in the second quarter of 2012.

Changes in foreign exchange rates negatively impacted the second quarter of 2013 net income by approximately \$0.1 million, or \$0.01 per diluted share.

#### Year-to-Date Summary

Net sales for the first six months of 2013 were \$361.0 million, an increase of approximately 2% from \$354.4 million in the first six months of 2012. Product volumes, including acquisitions, increased revenues by approximately 3%, which were partially offset by a decrease due to foreign exchange rate translation of approximately 1%. The effect of selling and price mix on net sales was relatively consistent in the first six months of 2013 compared to the first six months of 2012.

Gross profit increased by approximately \$9.5 million, or approximately 8%, from the first six months of 2012. The increase in gross profit was driven by an improvement in gross margin to 36.0% from 34.0% in the first six months of 2012, reflective of the Company's product margins returning to more acceptable levels, as noted above.

SG&A increased approximately \$6.0 million, or approximately 7%, from the first six months of 2012, primarily due to increased costs related to acquisitions, higher incentive compensation and higher selling, inflationary and other labor related costs. Also, included in SG&A for the first six months of 2013, was an expense related to streamlining the costs of certain business operations, noted above. Compared to these increases in SG&A for the first six months of 2013, there were decreases due to foreign exchange rate translation and the prior year costs associated with the bankruptcies and CFO transition, noted above.

Other income increased in the first six months of 2013 compared to the first six months of 2012 primarily due to the mineral oil excise tax refund, partially offset by an increase in the acquisition-related earnout liability, noted above. Also, there were lower foreign exchange rate translation losses in the first six months of 2013 compared to the first six months of 2012, contributing to the increase in other income.

Interest expense was lower in the first six months of 2013 compared to the first six months of 2012 due to lower interest rates and lower average borrowings.

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The Company's effective tax rates for the first six months of 2013 and 2012 of 28.3% and 26.1%, respectively, reflect decreases in reserves for uncertain tax positions due to the expiration of applicable statutes of limitations for certain tax years of approximately \$0.10 and \$0.12 per diluted share, respectively. Also contributing to the increase in the effective tax rate is an increase in the statutory tax rate in China from 15%, in 2012, to 25%, in 2013. While the Company's recertification of its Chinese subsidiary's high tech status is pending, the Company will record tax expense at the current statutory rate of 25%. The Company has experienced and expects to further experience volatility in its effective tax rates due to the varying timing of tax audits and the expiration of applicable statutes of limitations as they relate to uncertain tax positions, among other factors. The Company currently estimates that its effective tax rate will be in the high twenty percent range for the full year of 2013.

Equity in net income of associated companies increased due to higher earnings related to the Company's equity interest in a captive insurance company in the first six months of 2013 compared to the first six months of 2012. Earnings attributable to this equity interest increased from approximately \$1.0 million, or \$0.08 per diluted share, for the first six months of 2012 to approximately \$3.1 million, or \$0.24 per diluted share, for the first six months of 2013. Included in the Company's equity in net income of associated companies for the first six months of 2013 was a non-cash out-of-period adjustment of approximately \$1.0 million, primarily related to a reinsurance contract. This increase in equity in net income of associated companies was partially offset by a charge of approximately \$0.4 million, or \$0.03 per diluted share, related to the devaluation of the Venezuelan Bolivar Fuerte during 2013.

Changes in foreign exchange rates negatively impacted the first six months of 2013 net income by approximately \$0.2 million, or \$0.01 per diluted share.

### **Balance Sheet and Cash Flow Items**

The Company's net operating cash flow for the second quarter of 2013 was \$16.2 million, which increased its year-to-date 2013 net operating cash flow to \$27.5 million as compared to \$21.9 million for the first six months of 2012. The increase in the Company's net operating cash flow during the first six months of 2013 was primarily driven by increased net income and improved working capital management. During the second quarter of 2013, the Company revised its credit facility, increasing the amount available for borrowings from \$175 million to \$300 million, which provides the Company further financial flexibility for potential future initiatives. In addition to the revised facility, the Company's current liquidity remains strong, as its cash position continued to exceed its debt at June 30, 2013 and its consolidated leverage ratio continued to be less than one times EBITDA.

#### Non-GAAP Measures

Included in this public release is a non-GAAP financial measure of non-GAAP earnings per diluted share. The Company believes this non-GAAP financial measure provides meaningful supplemental information as it enhances a reader's understanding of the financial performance of the Company, is more indicative of future operating performance of the Company, and facilitates a better comparison among fiscal periods, as the non-GAAP measure excludes items that are not considered core to the Company's operations. Non-GAAP results are presented for supplemental informational purposes only and should not be considered a substitute for the financial information presented in accordance with GAAP.

The following is a reconciliation between the non-GAAP (unaudited) financial measure of non-GAAP earnings per diluted share to its most directly comparable GAAP (unaudited) measure:

	Three Months Ended June 30,				Six Months Ended June 30,			
		2013		2012		2013		2012
GAAP earnings per diluted share attributable to Quaker Chemical Corporation Common Shareholders	\$	1.22	\$	0.85	\$	2.26	\$	1.80
CFO transition costs per diluted share				0.03				0.03
Customer bankruptcy costs per diluted share				0.06				0.06
Mineral oil excise tax refund per diluted share		(0.14)				(0.14)		
Change in acquisition-related earnout liability per diluted share		0.03				0.03		
Cost streamlining initiatives per diluted share		0.02				0.02		
Devaluation of the Venezuelan Bolivar per diluted share				—		0.03		
Equity income in a captive insurance company per diluted share		(0.13)		(0.04)		(0.24)		(0.08)
Non-GAAP earnings per diluted share	\$	1.00	\$	0.90	\$	1.96	\$	1.81

### Forward-Looking Statements

This release contains forward-looking statements that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected in such statements. A major risk is that the Company's demand is largely derived from the demand for its customers' products, which subjects the Company to downturns in a customer's business and unanticipated customer production shutdowns. Other major risks and uncertainties include, but are not limited to, significant increases in raw material costs, customer financial stability, worldwide economic and political conditions, foreign currency fluctuations, future terrorist attacks and other acts of violence. Other factors could also adversely affect us. Therefore, we caution you not to place undue reliance on our forward-looking statements. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995.

#### **Conference Call**

As previously announced, Quaker Chemical's investor conference call to discuss the second quarter of 2013 results is scheduled for July 30, 2013 at 8:30 a.m. (ET). A live webcast of the conference call, together with supplemental information, can be accessed through the Company's Investor Relations website at http://www.quakerchem.com. You can also access the conference call by dialing 877-269-7756.

### About Quaker

Quaker Chemical is a leading global provider of process fluids, chemical specialties, and technical expertise to a wide range of industries, including steel, aluminum, automotive, mining, aerospace, tube and pipe, cans, and others. For nearly 100 years, Quaker has helped customers around the world achieve production efficiency, improve product quality, and lower costs through a combination of innovative technology, process knowledge, and customized services. Headquartered in Conshohocken, Pennsylvania USA, Quaker serves businesses worldwide with a network of dedicated and experienced professionals whose mission is to make a difference.

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## Quaker Chemical Corporation Condensed Consolidated Statement of Income (Dollars in thousands, except per share data)

	(Unaudited)									
	Three Months Ended June 30,					Six Months Ended June 30,				
		2013		2012		2013		2012		
Net sales	\$	184,846	\$	176,797	\$	361,039	\$	354,435		
Cost of goods sold		117,532		116,161		231,117		234,004		
Gross profit		67,314		60,636		129,922		120,431		
%		36.4%		34.3%		36.0%		34.0%		
Selling, general and administrative expenses		47,521		43,653		92,718		86,746		
Operating income		19,793		16,983		37,204		33,685		
%		10.7%		9.6%		10.3%		9.5%		
Other income (expense), net		2,301		(134)		2,647		207		
Interest expense		(762)		(1,151)		(1,506)		(2,325)		
Interest income		229		137		398		260		
Income before taxes and equity in net income of associated companies		21,561		15,835		38,743		31,827		
Taxes on income before equity in net income of associated						10.051				
companies		6,828		4,874		10,961		8,319		
Income before equity in net income of associated companies		14,733		10,961		27,782		23,508		
Equity in net income of associated companies		1,942		777		3,084		1,342		
Net income		16,675		11,738		30,866		24,850		
Less: Net income attributable to noncontrolling interest		592		630		1,164		1,377		
Net income attributable to Quaker Chemical Corporation	\$	16,083	\$	11,108	\$	29,702	\$	23,473		
%		8.7%		6.3%		8.2%		6.6%		
Per share data:										
Net income attributable to Quaker Chemical Corporation Common Shareholders - basic	\$	1.22	\$	0.86	\$	2.26	\$	1.81		
Net income attributable to Quaker Chemical Corporation Common Shareholders - diluted	\$	1.22	\$	0.85	\$	2.26	\$	1.80		
		- more -								

## <u>Quaker Chemical Corporation</u> <u>Condensed Consolidated Balance Sheet</u> (Dollars in thousands, except par value and share amounts)

	(Unaudited)							
		June 30, 2013	D	ecember 31, 2012				
ASSETS								
Current assets								
Cash and cash equivalents	\$	38,546	\$	32,547				
Accounts receivable, net		162,105		154,197				
Inventories, net		74,023		72,471				
Prepaid expenses and other current assets		17,722		18,595				
Total current assets		292,396		277,810				
Property, plant and equipment, net		85,142		85,112				
Goodwill		58,334		59,169				
Other intangible assets, net		32,806		32,809				
Investments in associated companies		16,554		16,603				
Deferred income taxes		28,437		30,673				
Other assets		35,824		34,458				
Total assets	\$	549,493	\$	536,634				
LIABILITIES AND EQUITY								
Current liabilities								
Short-term borrowings and current portion of long-term debt	\$	1,337	\$	1,468				
Accounts and other payables		76,191		70,794				
Accrued compensation		13,013		16,842				
Other current liabilities		25,618		18,688				
Total current liabilities		116,159		107,792				
Long-term debt		22,550		30,000				
Deferred income taxes		6,147		6,383				
Other non-current liabilities		92,280		102,783				
Total liabilities		237,136		246,958				
Equity								
Common stock, \$1 par value; authorized 30,000,000 shares; issued 13,168,484 shares		13,168		13,095				
Capital in excess of par value		97,085		94,470				
Retained earnings		238,580		215,390				
Accumulated other comprehensive loss		(45,252)		(41,855)				
Total Quaker shareholders' equity		303,581		281,100				
Noncontrolling interest		8,776		8,576				
Total equity		312,357		289,676				
Total liabilities and equity	\$	549,493	\$	536,634				

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## <u>Quaker Chemical Corporation</u> <u>Condensed Consolidated Statement of Cash Flows</u> <u>For the six months ended June 30,</u> <u>(Dollars in thousands)</u>

	 (Unau	dited)		
	 2013		2012	
Cash flows from operating activities				
Net income	\$ 30,866	\$	24,850	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	6,125		5,969	
Amortization	1,763		1,465	
Equity in undistributed earnings of associated companies, net of dividends	(1,021)		(1,158	
Deferred compensation and other, net	(1,080)		1,332	
Stock-based compensation	2,152		2,078	
Gain on disposal of property, plant and equipment	(224)		(13	
Insurance settlement realized	(384)		(808)	
Pension and other postretirement benefits	(1,884)		(1,951	
(Decrease) increase in cash from changes in current assets and current liabilities, net of acquisitions:				
Accounts receivable	(9,913)		(7,031	
Inventories	(2,269)		(3,871	
Prepaid expenses and other current assets	(286)		(1,946	
Accounts payable and accrued liabilities	3,650		3,025	
Net cash provided by operating activities	27,495		21,941	
Cash flows from investing activities				
Capital expenditures	(5,202)		(6,423	
Payments related to acquisitions	(2,478)			
Proceeds from disposition of assets	345		84	
Insurance settlement interest earned	28		35	
Change in restricted cash, net	356		773	
Net cash used in investing activities	(6,951)		(5,531	
Cash flows from financing activities				
Repayments of long-term debt	(7,563)		(1,754	
Dividends paid	(6,428)		(6,213	
Stock options exercised, other	84		(925	
Excess tax benefit related to stock option exercises	452		1,420	
Distributions to noncontrolling shareholders	-		(30	
Net cash used in financing activities	 (13,455)		(7,502	
Effect of exchange rate changes on cash	(1,090)		(565	
Net increase in cash and cash equivalents	5,999		8,343	
Cash and cash equivalents at the beginning of the period	32,547		16,909	
Cash and cash equivalents at the end of the period	\$ 38,546	\$	25,252	







### Regulation G

The attached charts include Company information that does not conform to generally accepted accounting principles (GAAP). Management believes that an analysis of this data is meaningful to investors because it provides insight with respect to ongoing operating results of the Company and allows investors to better evaluate the financial results of the Company. These measures should not be viewed as an alternative to GAAP measures of performance. Furthermore, these measures may not be consistent with similar measures provided by other companies.

This data should be read in conjunction with the Company's second quarter earnings news release dated July 29, 2013, which has been furnished to the SEC on Form 8-K, and the Company's Form 10-Q for the quarterly period ended June 30, 2013, which has been filed with the SEC.

### Forward-Looking Statements

This presentation may contain forward-looking statements that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected in such statements. A major risk is that the Company's demand is largely derived from the demand for its customers' products, which subjects the Company to downturns in a customer's business and unanticipated customer production shutdowns. Other major risks and uncertainties include, but are not limited to, significant increases in raw material costs, customer financial stability, worldwide economic and political conditions, foreign currency fluctuations, future terrorist attacks and other acts of violence. Other factors could also adversely affect us. Therefore, we caution you not to place undue reliance on our forward-looking statements. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995.





## Michael F. Barry Chairman of the Board, Chief Executive Officer & President

Margaret M. Loebl Vice President, Chief Financial Officer & Treasurer

Robert T. Traub General Counsel

## 2<sup>nd</sup> Quarter 2013 Headlines



- Net sales up 5% from second quarter 2012 despite challenging environment
- Volume and margins drive solid operating performance
- Quarterly net operating cash flow of approximately \$16 million

## **Chairman Comments**

Second Quarter 2013

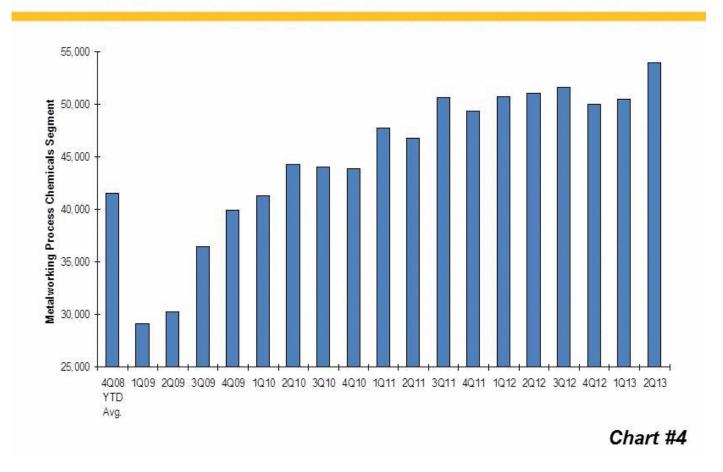


- Positives
  - ✓ Solid sales / margins in a difficult economy
  - ✓ Gaining share & leveraging acquisitions
  - ✓ Good cash flow generation
  - Liquidity remains a Company strength
- Negatives
  - ✓ Weak market conditions
  - Potential raw material cost increases in the second half of the year

On balance, we remain optimistic about our future and expect 2013 to be another good year for Quaker.

# **Product Volume by Quarter**





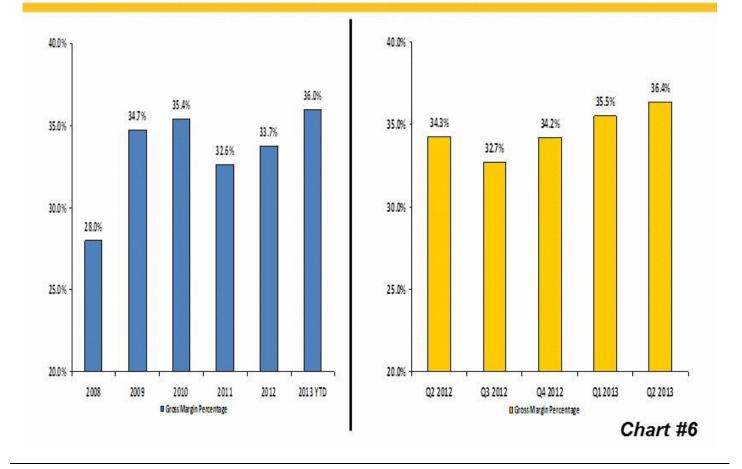
# **Financial Snapshot**



	Q2 2013	Q2 2012	YTD 2013	YTD 2012
Net Sales (\$Mils.)	184.8	176.8	361.0	354.4
Gross Margin (%)	36.4	34.3	36.0	34.0
Operating Margin (%)	10.7	9.6	10.3	9.5
Net Income attributable to Quaker Chemical Corporation (\$Mils.)	16.1	11.1	29.7	23.5
Adjusted EBITDA (\$Mils.) – Trailing Twelve Months	84.4	78.7	84.4	78.7
Adjusted EBITDA Margin (%)	11.8	11.1	11.8	11.1
Earnings Per Diluted Share	1.22	0.85	2.26	1.80
Non-GAAP Earnings Per Diluted Share	1.00	0.90	1.96	1.81
Debt (\$Mils.)	23.9	45.6	23.9	45.6
Equity (\$Mils.)	312.4	280.7	312.4	280.7
Net Operating Cash Flow (\$Mils.)	16.2	15.2	27.5	21.9

## **Gross Margin Percentage**

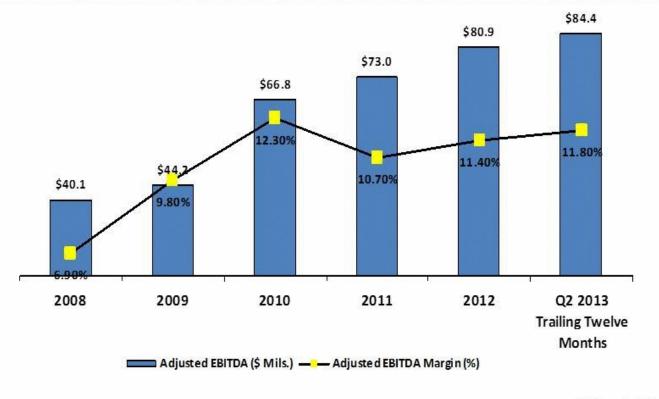




# **Baseline Historical Performance**

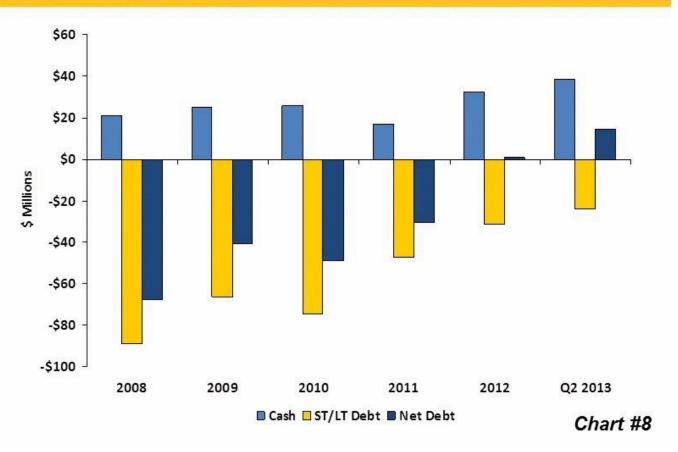


(Adjusted EBITDA)



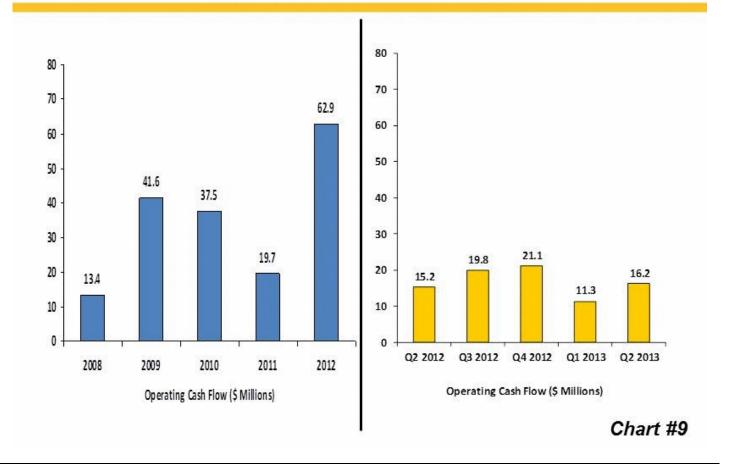
# Balance Sheet Net Cash / (Debt)





## **Net Cash Flow From Operations**









## Trailing Twelve Months Adjusted EBITDA Reconciliation



	l = G + H Trailing Twelve	H	G = F - D Last Six	F	E = C + D Trailing Twelve	D	C = B - A Last Six	В	A
	Months Q2	YTD Q2	Months		Months Q2	YTD Q2	Months		YTD Q2
	2013	2013	2012	YTD 2012	2012	2012	2011	YTD 2011	2011
Net income	53,634	29,702	23,932	47,405	47,785	23,473	24,312	45,892	21,580
Depreciation	12,408	6,125	6.283	12,252	12.019	5,969	6.050	11,455	5,405
Amortization	3,404	1,763	1,641	3,106	2.830	1,465	1,365	2,338	973
Interest expense	3,464	1,506	1,958	4.283	4,573	2,325	2,248	4,666	2,418
Taxes on income	18,217	10,961	7,256	15,575	15,254	8,319	6,935	14,256	7,321
Mineral oil excise tax refund	(2,540)	(2,540)	-	1	-	-	-	-	
Non-cash gain from the purchase of an		de la companya de la							
equity affiliate		-	2	220	(2,718)	<u>_</u>	(2,718)	(2,718)	2
Change in fair value of an acquisition-									
related earnout liability	(1,062)	675	(1,737)	(1,737)	(595)		(595)	(595)	
Equity loss (income) from a captive									
insurance company	(3,956)	(3,131)	(825)	(1,812)	(2,171)	(987)	(1,184)	(2,323)	(1,139)
Devaluation of the Venezuelan Bolivar	357	357	-	-	-	÷.	5- 5-	-2	-
U.S. customer bankruptcies	98	-	98	1,254	1,156	1,156	2	28	2
CFO transition costs	(0)		(0)	609	609	609		•	
Cost streamlining initiatives	402	402	-	-	-	•	-	•	-
Adjusted EBITDA	84,426	45,820	38,606	80,935	78,742	42, 329	36,413	72,971	36,558
Adjusted EBITDA Margin	11.8%	12.7%	10.9%	11.4%	11.1%	11.9%	10.2%	10.7%	11.2%

# Annual Adjusted EBITDA Reconciliation



	2008	2009	2010	2011	2012
Net income	9,833	16,058	32, 120	45,892	47,405
Depreciation	10,879	9,525	9,867	11,455	12,252
Amortization	1,177	1,078	988	2,338	3,106
Interest expense	5,509	5,533	5,225	4,666	4,283
Taxes on income	4,977	7,065	12,616	14,256	15,575
Restructuring and related activities	2,916	2,289	-	-	-
Non-income tax contingency charge	-	-	4,132	-	-
Equity affiliate out of period charge	-	-	564	-	-
Transition costs related to key employees	3,505	2,443	1,317	-	609
Non-cash gain from the purchase of an equity affiliate			-	(2,718)	-
Change in fair value of acquisition related earnout liability	-	-	-	(595)	(1,737)
Equity loss (income) from a captive insurance company	1,299	162	(313)	(2,323)	(1,812)
Devaluation of the Venezuelan Bolivar		-	322		- 1
U.S customer bankruptcies	<u> </u>	-	-	-	1,254
Adjusted EBITDA	40,095	44, 153	66,838	72,971	80,935
Adjusted EBITDA Margin	6.9%	9.8%	12.3%	10.7%	11.4%

## Non-GAAP Earnings Per Diluted Share Reconciliation

		2 2013	Q	2 2012	YTD 2013		YTD 2012	
GAAP Earnings Per Diluted Share	\$	1.22	\$	0.85	\$	2.26	\$	1.80
CFO transition costs per diluted share	\$	-	\$	0.03	\$	-	\$	0.03
Customer bankruptcies per diluted share	\$	-	\$	0.06	\$	-	\$	0.06
Cost streamlining initiatives per diluted share	\$	0.02	\$	-	\$	0.02	\$	
Mineral oil excise tax refund per diluted share	\$	(0.14)	\$	-	\$	(0.14)	\$	-
Change in fair value of acquisition-related earnout liability per diluted share	\$	0.03	\$	-	\$	0.03	\$	
Devaluation of the Venezuelan Bolivar per diluted share	\$	-	\$	-	\$	0.03	\$	-
Equity income in a captive insurance company per diluted share	\$	(0.13)	\$	(0.04)	\$	(0.24)	\$	(0.08)
Non-GAAP Earnings per Diluted Share	\$	1.00	\$	0.90	\$	1.96	\$	1.81