[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2001

## OR

[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

Commission file number 0-7154

QUAKER CHEMICAL CORPORATION
(Exact name of Registrant as specified in its charter)
Pennsylvania 23-0993790
(State or other jurisdiction of
-----------------
(I.R.S. Employer Identification No.)

Elm and Lee Streets, Conshohocken, Pennsylvania 19428-0809
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code 610-832-4000
Not Applicable
Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X \quad$ No $\qquad$

APPLICABLE ONLY TO CORPORATE ISSUERS: Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock
Outstanding on July 31, 2001
9,114,237

QUAKER CHEMICAL CORPORATION AND CONSOLIDATED SUBSIDIARIES

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements (unaudited)
Condensed Consolidated Balance Sheet at June 30, 2001 and December 31, 2000

Condensed Consolidated Statement of Income for the Three and Six Months ended June 30, 2001 and 2000

Condensed Consolidated Statement of Cash Flows for the Six Months ended June 30, 2001 and 2000

Notes to Condensed Consolidated Financial Statements

## Condensed Consolidated Balance Sheet

Unaudited
(dollars in thousands)

|  | $\begin{gathered} \text { June } 30, \\ 2001 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2000 \text { * } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 18,943 | \$ | 16,552 |
| Accounts receivable |  | 54,895 |  | 54,401 |
| Inventories |  |  |  |  |
| Raw materials and supplies |  | 9,523 |  | 11,872 |
| Work-in-process and finished goods |  | 10,351 |  | 10,844 |
| Prepaid expenses and other current assets |  | 8,217 |  | 9,512 |
| Total current assets |  | 101,929 |  | 103,181 |
| Property, plant and equipment, at cost |  | 92,866 |  | 108, 034 |
| Less accumulated depreciation |  | 56,102 |  | 65,575 |
| Total property, plant and equipment |  | 36,764 |  | 42,459 |
| Intangible assets |  | 15, 077 |  | 17,370 |
| Investments in associated companies |  | 10,414 |  | 5,925 |
| Other assets |  | 19,849 |  | 19,226 |
|  | \$ | 184,033 | \$ | 188,161 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

## Current liabilities

Short-term borrowings
Accounts and other payables
Accrued compensation
Other current liabilities
Total current liabilities

| \$ | 5,462 | \$ | 2,914 |
| :---: | :---: | :---: | :---: |
|  | 21,643 |  | 23,573 |
|  | 5,613 |  | 11,854 |
|  | 12,843 |  | 11,859 |
|  | 45,561 |  | 50,200 |
|  | 22,238 |  | 22,295 |
|  | 22,973 |  | 22,382 |
|  | 90,772 |  | 94,877 |
|  | 8,463 |  | 8,377 |

Shareholders' Equity
Common stock \$1 par value; authorized 30,000,000 shares; issued (including treasury shares) 9,664,009 shares
Capital in excess of par value
Retained earnings
Unearned compensation
Accumulated other comprehensive (loss)

Treasury stock, shares held at cost;
2001-555,532, 2000-812,646
Total shareholders' equity

|  | 9,664 |  | 9,664 |
| :---: | :---: | :---: | :---: |
|  | 403 |  | 746 |
|  | 108,189 |  | 103,760 |
|  | $(1,597)$ |  | - |
|  | $(23,937)$ |  | $(16,714)$ |
|  | 92,722 |  | 97,456 |
|  | $(7,924)$ |  | $(12,549)$ |
|  | 84,798 |  | 84,907 |
| \$ | 184,033 | \$ | 188,161 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

* Condensed from audited financial statements.


## Condensed Consolidated Statement of Income

|  | Three Months ended June 30, |  |  |  | Six Months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 65, 073 | \$ | 69,355 | \$ | 129,288 | \$ | 136,349 |
| Cost of goods sold |  | 37,988 |  | 40,127 |  | 76,381 |  | 79,233 |
| Gross margin |  | 27,085 |  | 29,228 |  | 52,907 |  | 57,116 |
| Selling, general and administrative expenses |  | 20,126 |  | 22,208 |  | 39,849 |  | 43,844 |
| Net gain on exit of businesses |  | - |  | $(1,473)$ |  | - |  | $(1,473)$ |
| Litigation charge |  | - |  | 1,500 |  | - |  | 1,500 |
| Operating income |  | 6,959 |  | 6,993 |  | 13,058 |  | 13,245 |
| Other income, net |  | 379 |  | 638 |  | 1,159 |  | 1,367 |
| Interest expense |  | (499) |  | (555) |  | (991) |  | $(1,033)$ |
| Interest income |  | 206 |  | 233 |  | 477 |  | 421 |
| Income before taxes |  | 7,045 |  | 7,309 |  | 13,703 |  | 14,000 |
| Taxes on income |  | 2,184 |  | 2,266 |  | 4,248 |  | 4,340 |
|  |  | 4,861 |  | 5,043 |  | 9,455 |  | 9,660 |
| Equity in net income of associated companies |  | 216 |  | 404 |  | 496 |  | 671 |
| Minority interest in net income of subsidiaries |  | (963) |  | (776) |  | $(1,824)$ |  | $(1,289)$ |
| Net income | \$ | 4,114 | \$ | 4,671 | \$ | 8,127 | \$ | 9,042 |
| Per share data: |  |  |  |  |  |  |  |  |
| Net income - basic and diluted |  | \$0.45 |  | \$0.53 |  | \$0.90 |  | \$1.02 |
| Dividends declared |  | \$0. 205 |  | \$0.195 |  | \$0.41 |  | \$0. 39 |
| Based on weighted average number of shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 9, 064,679 |  | 8,808,181 |  | 8,983,623 |  | 8,835,458 |
| Diluted |  | 9,124,642 |  | 8,873,810 |  | 9,044,729 |  | 8,901,102 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## Quaker Chemical Corporation

## Condensed Consolidated Statement of Cash Flows

For the Six Months ended June 30,

Cash flows from operating activities
Net income
Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation
Amortization
Equity in net income of associated companies
Minority interest in earnings of subsidiaries
Deferred compensation and other postretirement benefits
Litigation charge
Net gain on exit of businesses
Other, net
Increase (decrease) in cash from changes in current assets and current liabilities:

Accounts receivable, net
Inventories
Prepaid expenses and other current assets
Accounts payable and accrued liabilities
Change in repositioning liabilities
Net cash provided by operating activities

Cash flows from investing activities
Investments in property, plant and equipment
Proceeds from sale of business
Payments related to acquisitions
Other, net
Net cash (used in) provided by investing activities

Cash flows from financing activities
Net increase in short-term borrowings
Dividends paid
Treasury stock repurchased
Treasury stock issued
Other, net
Net cash provided by (used in) financing activities

Effect of exchange rate changes on cash

Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

Noncash investing activities:
Contribution of property, plant \& equipment to real estate joint venture

Unaudited
(dollars in thousands)
2001
2000
\$

| 8,127 | $\$$ |
| :---: | :---: |
|  | 9,042 |
| 2,376 | 2,511 |
| 730 | 672 |
| $(496)$ | $(671)$ |
| 1,824 | 1,289 |
| 915 | 786 |
| - | 1,500 |
| - | $(1,473)$ |
| 2,511 | 633 |

$(3,073)$
1,644
$(1,509)$
$(4,858)$
(244)

7,947
$(5,718)$
993
$(1,556)$
1,745
(166)

9,587
$(3,148)$
$(2,208)$
5,200
$(1,450)$
(8)
(219)

2,773

|  | $\begin{gathered} 2,548 \\ (3,672) \end{gathered}$ |  | $\begin{array}{r} (24) \\ (3,459) \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | - |  | $(1,961)$ |
|  | 2,427 |  | 252 |
|  | (36) |  | 3 |
|  | 1,267 |  | $(5,189)$ |
|  | $(2,217)$ |  | (916) |
|  | 2,391 |  | 6,255 |
|  | 16,552 |  | 8,677 |
| \$ | 18,943 | \$ | 14,932 |

\$
4,350 \$

The accompanying notes are an integral part of these condensed consolidated financial statements.

Quaker Chemical Corporation
Notes to Condensed Consolidated Financial Statements
(Dollars in Thousands)
(Unaudited)
Note 1 - Condensed Financial Information
The condensed consolidated financial statements included herein are unaudited and have been prepared in accordance with generally accepted accounting principles for interim financial reporting and Securities and Exchange Commission regulations. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. Certain prior year amounts have been reclassified to conform to the 2001 presentation. In the opinion of management, the financial statements reflect all adjustments (consisting only of normal recurring adjustments) which are necessary for a fair statement of the financial position, results of operations and cash flows for the interim periods. The results for the three and six months ended June 30, 2001 are not necessarily indicative of the results to be expected for the full year. These financial statements should be read in conjunction with the Annual Report filed on Form 10-K for the year ended December 31, 2000.

Note 2 - Recently Issued Accounting Standards
In July 2001, the Financial Accounting Standards Board issued SFAS No. 141 "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets."

SFAS 141 supersedes Accounting Principles Board Opinion No. 16, "Business Combinations." SFAS 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. In addition, SFAS 141 establishes specific criteria for identifying intangible assets that must be recognized separately from goodwill and establishes disclosure requirements for the primary reasons for a business combination and the allocation of the purchase price paid to the assets acquired and liabilities assumed.

SFAS 142 supersedes APB 17, "Intangible Assets." SFAS 142 eliminates the current requirement to amortize goodwill and indefinite-lived intangible assets.
Instead, goodwill and intangible assets with indefinite lives will be tested for impairment on at least an annual basis. The SFAS 142 impairment test begins with an estimate of the fair value of the reporting unit or intangible asset. The Company will adopt SFAS 142 on January 1, 2002. Impairment losses that arise due to the initial application of this statement are to be reported as a change in accounting principle. Management is currently assessing the provisions of this statement to determine their impact on the Company's consolidated results of operations and financial position. Annual goodwill amortization in 2001 is estimated to be $\$ 1.1$ million.

Note 3 - Weighted Average Shares Outstanding


The difference between basic and diluted weighted average shares outstanding results from the assumption that dilutive stock options outstanding were exercised.

## Note 4 - Business Segments

The Company's reportable segments are as follows:
(1) Metalworking process chemicals - products used as lubricants for various heavy industrial and manufacturing applications.
(2) Coatings - temporary and permanent coatings for metal products and chemical milling maskants.
(3) Other chemical products - primarily chemicals used in the manufacturing of paper in 2000, as well as other various chemical products.

Segment data includes direct segment costs as well as general operating costs, including depreciation, allocated to each segment based on net sales.

The table below presents information about the reported segments for the six months ending June 30:

|  | Metalworking Process Chemicals | Coatings | Other <br> Chemical <br> Products | Total |
| :---: | :---: | :---: | :---: | :---: |
| 2001 |  |  |  |  |
| Net sales | \$118, 611 | \$8,760 | \$1,917 | \$129, 288 |
| Operating income | 26,523 | 2,427 | 703 | 29,653 |
| 2000 |  |  |  |  |
| Net sales | \$124, 088 | \$8,493 | \$3,768 | \$136,349 |
| Operating |  |  |  |  |
| income (loss) | 28,799 | 2,215 | (406) | 30,608 |

Operating income comprises revenue less related costs and expenses. Non-
operating expenses primarily consist of general corporate expenses identified as not being a cost of operation, interest expense, interest income, and license fees from non-consolidated associates.

A reconciliation of total segment operating income to total consolidated income before taxes, for the six months ended June 30 is as follows:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Total operating income for reportable segments | \$ 29,653 | \$ 30,608 |
| Non-operating expenses | $(13,489)$ | $(14,153)$ |
| Net gain on exit of businesses | - | 1,473 |
| Litigation charge | - | $(1,500)$ |
| Depreciation and amortization | $(3,106)$ | $(3,183)$ |
| Interest expense | (991) | $(1,033)$ |
| Interest income | 477 | 421 |
| Other income, net | 1,159 | 1,367 |
| Consolidated income before taxes | \$ 13,703 | \$ 14,000 |

Note 5 - Comprehensive Income
The following table summarizes comprehensive income for the three months ended June 30:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Net income | \$ 4,114 | \$ 4,671 |
| Foreign currency translation adjustments | $(2,092)$ | $(1,236)$ |
| Comprehensive income | \$ 2,022 | \$ 3,435 |

The following table summarizes comprehensive income for the six months ended June 30:

|  | 2001 | 2000 |
| :---: | :---: | :---: |
| Net income | \$ 8,127 | \$ 9, 042 |
| Foreign currency translation adjustments | $(7,223)$ | $(3,608)$ |
| Comprehensive income | \$ 904 | \$ 5,434 |

As part of the Company's 2001 Global Annual Incentive Plan (Annual Plan), approved by shareholders on May 9, 2001, a restricted stock bonus of 100,000 shares of the Company's stock was granted to an executive of the Company. The shares were issued in April 2001, in accordance with the terms of the Annual Plan, and registered in the executive's name. The shares are subject to forfeiture if the Company fails to achieve a target level of earnings per share for the year 2001. If the target level is achieved, 40,000 shares will become vested as soon as practicable following the certification of the achievement of the target. An additional 20,000 shares will become vested on January 23, 2003, 2004, and 2005, respectively, subject to the executive's continued employment by the Company. The unearned compensation will be charged to selling, general and administrative expense over the appropriate vesting period. The amount expensed was $\$ 177$ for the three and six months ended June 30, 2001.

Note 7 - Repositioning and Integration Charges
In the fourth quarter of 1998, the Company announced and implemented a repositioning and integration plan to better align its organizational structure with market demands, improve operational performance and reduce costs.

The components of the 1998 pre-tax repositioning and integration charge included severance and other benefit costs, and early pension and other postretirement benefits. The liabilities for early pension and other postretirement benefits are included in the Company's pension and postretirement benefits obligations.

The repositioning accrual had a balance of $\$ 244$ at December 31, 2000. That liability was paid in the first quarter of 2001.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Liquidity and Capital Resources

Net cash flows provided by operating activities were $\$ 7.9$ million in the first six months of 2001 compared to cash flows provided by operating activities of $\$ 9.6$ million in the same period of 2000 . The decrease was primarily due to the timing of payments related to certain year-end 2000 accrued expenses, as well as a decrease in the change in accounts payable.

Net cash flows used in investing activities were $\$ 4.6$ million in the first six months of 2001 compared to cash flows provided by investing activities of $\$ 2.8$ million in the same period of 2000. The net change was primarily related to the acquisition from the Company's Canadian licensee of rights to market to, sell to, and service certain Canadian customers, compared with proceeds from the sale of the Company's pulp and paper business in 2000.

Expenditures for property, plant, and equipment totaled $\$ 3.1$ million in the first six months of 2001 compared to $\$ 2.2$ million in the same period of 2000. In January 2001, the Company contributed the entire Conshohocken site, the location of its corporate headquarters, to a real estate joint venture of which the Company is a $50 \%$ partner. The contribution totaling approximately $\$ 4.4$ million was recorded as an Investment in associated companies on the Company's Condensed Consolidated Balance Sheet. This noncash transaction did not impact earnings and was excluded from the Condensed Consolidated Statement of Cash Flows. The joint venture was organized to renovate certain of the existing buildings at the site as well as to build new office space. A portion of the space will be leased to the Company, with the balance to be leased to unaffiliated third parties. Renovation is being funded by a construction loan with the real estate joint venture that is secured in part by a mortgage on the Conshohocken site, which loan had an outstanding balance at June 30, 2001 of approximately $\$ 5.7$ million.

Net cash flows provided by financing activities were $\$ 1.3$ million for the first six months of 2001 compared with net cash flows used in financing activities of $\$ 5.2$ million for the same period of the prior year. The net change was primarily due to $\$ 2.6$ million in short-term borrowings and approximately $\$ 2.4$ million of proceeds from shares issued upon exercise of stock options in 2001, compared to approximately $\$ 2.0$ million paid to purchase shares of stock under the Company's stock repurchase program in 2000.

## Operations

Comparison of Six Months 2001 with Six Months 2000

Consolidated net sales for the first six months of 2001 were $\$ 129.3$ million, a five percent decrease compared to the first six months of 2000 . The sales comparison was negatively impacted by a decline in U.S sales due to a softening U.S. economy, as well as unfavorable foreign currency translations and the divestiture of the U.S. pulp and paper business in May 2000. Without the impacts of the stronger dollar and excluding the net sales of the U.S. pulp and paper business during the relevant period, consolidated net sales would have increased two percent.

Cost of sales increased as a percentage of sales from 58 percent in 2000 to 59 percent in 2001 primarily as a result of increases in raw material and freight costs, product mix changes, and lower sales which resulted in higher manufacturing costs as a percentage of sales.

Overall selling, general and administrative expenses were approximately nine percent lower in the first six months of 2001 compared to the same period in 2000. This was primarily due to continued cost containment efforts, the divestiture of the U.S. pulp and paper business in 2000, as well as positive foreign exchange impacts.

Other income primarily reflects foreign exchange gains in Europe, offset by lower license revenue. Net interest expense is more favorable in 2001 compared to the prior year due to higher interest income. Minority interest was significantly higher in the first six months of 2001 compared with the same period last year, primarily due to higher net income from the joint ventures in Brazil and Australia, and the results from a new joint venture in the United States.

The effective tax rate for 2001 is currently $31 \%$, which is consistent with the prior year. The Company has been assessed approximately $\$ 2$ million of additional taxes based on an audit of certain of its subsidiaries for prior years. The Company intends to appeal this assessment and currently believes its reserves are adequate.

Consolidated net sales for the second quarter of 2001 were $\$ 65.1$ million, a six percent decrease compared to the second quarter of 2000. The sales comparison was negatively impacted by a decline in U.S sales due to a softening U.S. economy, as well as unfavorable foreign currency translations and the divestiture of the U.S. pulp and paper business in May 2000. Without the impacts of the stronger dollar and excluding the net sales of the U.S. pulp and paper business during the relevant period, consolidated net sales would have increased two percent.

Cost of sales as a percentage of sales in the second quarter of 2001 was approximately the same as the second quarter of 2000. Overall selling, general and administrative expenses were approximately nine percent lower in the second quarter of 2001 compared to the same period in 2000. This was primarily due to continued cost containment efforts, the divestiture of the U.S. pulp and paper business in 2000, as well as positive foreign exchange impacts. The Company continues to explore ways to reduce its manufacturing, operating, and administrative expenses to maintain and increase earnings in a challenging business environment.

Other income primarily reflects lower license revenue. Net interest expense is more favorable in 2001 compared to the prior year due to lower interest expense. Minority interest was significantly higher in the second quarter of 2001 compared with the same period last year, primarily due to higher net income from the joint venture in Brazil, and the results of a new joint venture in the United States.

The effective tax rate for 2001 is currently $31 \%$, which is consistent with the prior year.

## Other Significant Items

On March 30, 2001, the Company acquired from its Canadian licensee, H. L. Blachford, Ltd., rights to market to, sell to, and service all Canadian integrated steel makers and certain accounts in the Canadian metalworking market. The purchase price totaling approximately $\$ 1.4$ million, together with a five-year earn-out provision of five percent on net sales to certain accounts purchased, resulted in goodwill of $\$ 1.2$ million, which is being amortized over 20 years.

## Euro Conversion

On January 1, 1999, 11 of the 15 member countries of the European Union established fixed conversion rates between their existing currencies ("legacy currencies") and one common currency - the euro. The euro trades on currency exchanges and may be used in business transactions. Beginning in January 2002, new euro-denominated bills and coins will be issued, and legacy currencies will be withdrawn from circulation. The Company's operating subsidiaries affected by the euro conversion have established plans to address the systems and business issues raised by the euro currency. The Company anticipates that the euro conversion will not have a material adverse impact on its financial condition or results of operations.

Forward-Looking and Cautionary Statements
Except for historical information and discussions, statements contained in this Form 10-Q may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those projected in such statements.

Such risks and uncertainties include, but are not limited to, significant increases in raw material costs, worldwide economic and political conditions, and foreign currency fluctuations that may affect worldwide results of operations. Furthermore, the Company is subject to the same business cycles as those experienced by steel, automobile, aircraft, appliance or durable goods manufacturers.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Quaker is exposed to the impact of changes in interest rates, foreign currency fluctuations, and changes in commodity prices.

Interest Rate Risk. Quaker's exposure to market rate risk for changes in interest rates relates primarily to its short and long-term debt. Most of Quaker's long-term debt has a fixed interest rate, while its short-term debt is negotiated at market rates which can be either fixed or variable. Incorporated by reference is the information in "Liquidity and Capital Resources" in Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 8 of the Notes to Consolidated Financial Statements on pages 7 and 24, respectively, of the Registrant's 2000 Annual Report filed on Form 10K. Accordingly, if interest rates rise significantly, the cost of short-term debt to Quaker will increase. This can have a material adverse effect on Quaker depending on the extent of Quaker's short-term borrowings. As of June 30, 2001, Quaker had $\$ 2.6$ million in short-term borrowings.

Foreign Exchange Risk. A significant portion of Quaker's revenues and earnings is generated by its foreign subsidiaries. Incorporated by reference is the information concerning Quaker's non-U.S. activities appearing in Note 11 of the Notes to Consolidated Financial Statements on pages 27 through 29 of the Registrant's 2000 Annual Report filed on Form 10-K. All such subsidiaries use the local currency as their functional currency. Accordingly, Quaker's financial results are affected by risks typical of international business such as currency fluctuations, particularly between the U.S. dollar, the Brazilian real and the E.U. euro. As exchange rates vary, Quaker's results can be materially adversely affected.

In the past, Quaker has used, on a limited basis, forward exchange contracts to hedge foreign currency transactions and foreign exchange options to reduce exposure to changes in foreign exchange rates. The amount of any gain or loss on these derivative financial instruments was immaterial. Quaker is not currently a party to any derivative financial instruments. Therefore, adoption of SFAS No. 133, as amended by SFAS No. 138, did not have a material impact on Quaker's operating results or financial position as of June 30, 2001 Incorporated by reference is the information concerning Quaker's Significant Accounting Policies appearing in Note 1 of the Notes to Consolidated Financial Statements on page 17 of the Registrant's 2000 Annual Report filed on Form 10-K.

Commodity Price Risk. Many of the raw materials used by Quaker are commodity chemicals, and, therefore, Quaker's earnings can be materially adversely affected by market changes in raw material prices. In certain cases, Quaker has entered into fixed-price purchase contracts having a term of up to one year. These contracts provide for protection to Quaker if the price for the contracted raw materials rises, however, in certain limited circumstances, Quaker will not realize the benefit if such prices decline. Quaker has not been, nor is it currently a party to, any derivative financial instrument relative to commodities.

## PART II. OTHER INFORMATION

Items 1,2,3, and 5 of Part II are inapplicable and have been omitted.

Item 4. Submission of Matters to a Vote of Security Holders

The 2001 Annual Meeting of the Company's shareholders was held on May 9, 2001. At the Meeting, management's nominees, Joseph B. Anderson, Jr., Patricia C. Barron, and Edwin J. Delattre were elected Class III Directors. Voting (expressed in number of votes) was as follows: Joseph B. Anderson, Jr., 29,736,910 votes for, 91,610 votes against or withheld, and no abstentions or broker non-votes; Patricia C. Barron, 29,731,910 votes for, 96,610 votes against or withheld, and no abstentions or broker non-votes; and Edwin J. Delattre, 29,736,910 votes for, 91,610 votes against or withheld, and no abstentions or broker non-votes.

At the Meeting, the shareholders also approved the adoption of the Company's 2001 Global Annual Incentive Plan by a vote of $26,197,035$ votes for, 2,322,671 votes against, 480,846 abstentions, and 827,968 broker non-votes. Also approved was the adoption of the Company's 2001 Long-Term Performance Incentive Plan by a vote of $26,471,053$ votes for, $2,048,274$ votes against, 481,227 abstentions, and 827,966 broker non-votes.

In addition, at the Meeting, the shareholders ratified the appointment of PricewaterhouseCoopers LLP as the Company's independent accountants to examine and report on its financial statements for the year ending December 31, 2001 by a vote of 29,347,913 votes for, 475,598 votes against, 5,009 abstentions, and no broker non-votes.

A shareholder proposal to maximize shareholder value was defeated by a vote of 1,486,621 votes for, 27,390,778 votes against, 123,151 abstentions, and 827,970 broker non-votes.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None
(b) Reports on Form 8-K.

No reports on Form 8-K were filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

QUAKER CHEMICAL CORPORATION
(Registrant)
/s/ Michael F. Barry
Michael F. Barry, officer duly
authorized to sign this report,
Vice President and Chief Financial Officer

